



WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

SRH Media, Inc
PO Box 367
Spencerville, MD 20868

CONTRACT

<u>Contract / Revision</u> 1795602 /		<u>Alt Order #</u> 08762448
<u>Product</u> BROOKS FOR SENATE		
<u>Contract Dates</u> 08/09/17 - 08/15/17		<u>Estimate #</u> 471
<u>Advertiser</u> POL/Brooks, Mo/R/Senator/AL		<u>Original Date / Revision</u> 08/14/17 / 08/14/17
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSFA	<u>Account Executive</u> Ryan Eddins	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u>	<u>Advertiser Code</u> 86	<u>Product 1/2</u> 266
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
1	WSFA	08/11/17	08/11/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$275.00			
2	WSFA	08/11/17	08/11/17	NBC Today Show 3	10-11am		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$50.00			
3	WSFA	08/11/17	08/11/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$30.00			
4	WSFA	08/11/17	08/11/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$30.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	08/07/17-08/13/17	ALABAMA LIVE @ 1130AM	1130A-12P	-----F----	:30		\$30.00	NM		
				Credited								
5	WSFA	08/11/17	08/11/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$150.00			
6	WSFA	08/11/17	08/11/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$100.00			
7	WSFA	08/11/17	08/11/17	INSIDER, THE	130-2p		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$30.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	08/07/17-08/13/17	INSIDER, THE	130-2p	-----F----	:30		\$30.00	NM		
				Credited								
8	WSFA	08/11/17	08/11/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$60.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

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Contract / Revision	Alt Order #
1795602 /	08762448

Contract Dates	Product	Estimate #
08/09/17 - 08/15/17	BROOKS FOR SENATE	471

Advertiser	Original Date / Revision
POL/Brooks, Mo/R/Senat	08/14/17 / 08/14/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
9	WSFA	08/11/17	08/11/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$60.00			
10	WSFA	08/13/17	08/13/17	NBC Early Today	4XM-430XM		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	-----1				1	\$3.00			
11	WSFA	08/11/17	08/11/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$60.00			
13	WSFA	08/11/17	08/11/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$75.00			
14	WSFA	08/11/17	08/11/17	Today in Alabama 5am	5-530a		:30			NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$85.00			
15	WSFA	08/11/17	08/11/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$185.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$185.00			
16	WSFA	08/11/17	08/11/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$100.00			
17	WSFA	08/11/17	08/11/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$350.00			
18	WSFA	08/11/17	08/11/17	Today In Alabama	6a-7a		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$175.00			
19	WSFA	08/11/17	08/11/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$215.00			
20	WSFA	08/11/17	08/11/17	NBC Today Show	7-9am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$115.00			
21	WSFA	08/11/17	08/11/17	NBC Today 2	9-10am		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----1--				1	\$50.00			
22	WSFA	08/14/17	08/14/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$275.00			
23	WSFA	08/14/17	08/14/17	NBC Today Show 3	10-11am		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$50.00			
24	WSFA	08/14/17	08/14/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$30.00			
25	WSFA	08/14/17	08/14/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$30.00

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<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
08/09/17 - 08/15/17	BROOKS FOR SENATE	471

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Brooks, Mo/R/Senate	08/14/17 / 08/14/17

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$30.00			
26	WSFA	08/14/17	08/14/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$150.00			
27	WSFA	08/14/17	08/14/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$100.00			
28	WSFA	08/14/17	08/14/17	INSIDER, THE	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$30.00			
29	WSFA	08/14/17	08/14/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$60.00			
30	WSFA	08/14/17	08/14/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$60.00			
31	WSFA	08/14/17	08/14/17	NET Early Today ON	4x-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$3.00			
32	WSFA	08/14/17	08/14/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$60.00			
33	WSFA	08/14/17	08/14/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$5.00			
34	WSFA	08/14/17	08/14/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$75.00			
35	WSFA	08/14/17	08/14/17	Today in Alabama 5am	5-530a		:30			NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$85.00			
36	WSFA	08/14/17	08/14/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$185.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$185.00			
37	WSFA	08/14/17	08/14/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$100.00			
38	WSFA	08/14/17	08/14/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$350.00			
39	WSFA	08/14/17	08/14/17	Today In Alabama	6a-7a		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$175.00			
40	WSFA	08/14/17	08/14/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$215.00			

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08/09/17 - 08/15/17	BROOKS FOR SENATE	471

Advertiser	Original Date / Revision
POL/Brooks, Mo/R/Senat	08/14/17 / 08/14/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
41	WSFA	08/14/17	08/14/17	NBC Today Show	7-9am		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$115.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	08/14/17-08/20/17	NBC Today Show	7-9am	M-----	:30		\$115.00	NM		
		Credited										
42	WSFA	08/14/17	08/14/17	NBC Today 2	9-10am		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	1-----				1	\$50.00			
43	WSFA	08/12/17	08/12/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	-----1-				1	\$175.00			
44	WSFA	08/12/17	08/12/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	1	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	-----1-				1	\$80.00			
45	WSFA	08/12/17	08/12/17	NBC Saturday Today Show	6-8am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	-----1-				1	\$45.00			
46	WSFA	08/13/17	08/13/17	WSFA 12 News at Ten - Sun	10-1030pm		:30			NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	-----1				1	\$300.00			
47	WSFA	08/13/17	08/13/17	WSFA 12 NEWS @ 1030P	S1030-11P		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	-----1				1	\$150.00			
48	WSFA	08/13/17	08/13/17	WSFA 12 News at Five-Sun	Su 5-530p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	-----1				1	\$90.00			
49	WSFA	08/13/17	08/13/17	NET NBC Sunday Today Shc	7-8a		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	-----1				1	\$45.00			
50	WSFA	08/13/17	08/13/17	NET NBC Meet The Press	8-9a		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	-----1				1	\$45.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	08/07/17-08/13/17	NET NBC Meet The Press	8-9a	-----Su	:30		\$45.00	NM		
		Credited										
51	WSFA	08/13/17	08/13/17	WSFA News Sunday AM	9-930a		:30			NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	-----1				1	\$20.00			
52	WSFA	08/10/17	08/10/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$275.00			
53	WSFA	08/10/17	08/10/17	NBC Today Show 3	10-11am		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$50.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	08/07/17-08/13/17	NBC Today Show 3	10-11am	----Th----	:30		\$50.00	NM		
		Credited										

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Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1795602 /	08762448

Contract Dates	Product	Estimate #
08/09/17 - 08/15/17	BROOKS FOR SENATE	471

Advertiser	Original Date / Revision
POL/Brooks, Mo/R/Senate	08/14/17 / 08/14/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
54	WSFA	08/10/17	08/10/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$30.00			
55	WSFA	08/10/17	08/10/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$30.00			
56	WSFA	08/10/17	08/10/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$150.00			
57	WSFA	08/10/17	08/10/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$100.00			
58	WSFA	08/10/17	08/10/17	INSIDER, THE	130-2p		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$30.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	08/07/17-08/13/17	INSIDER, THE	130-2p	----Th-----	:30		\$30.00	NM		
			<i>Credited</i>									
59	WSFA	08/10/17	08/10/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$60.00			
60	WSFA	08/10/17	08/10/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$60.00			
61	WSFA	08/10/17	08/10/17	NBC Early Today	4XM-430XM		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$3.00			
62	WSFA	08/10/17	08/10/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$60.00			
63	WSFA	08/10/17	08/10/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$5.00			
64	WSFA	08/10/17	08/10/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$75.00			
65	WSFA	08/10/17	08/10/17	Today in Alabama 5am	5-530a		:30			NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$85.00			
66	WSFA	08/10/17	08/10/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$185.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$185.00			
67	WSFA	08/10/17	08/10/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$100.00			
68	WSFA	08/10/17	08/10/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

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Contract / Revision	Alt Order #
1795602 /	08762448

Contract Dates	Product	Estimate #
08/09/17 - 08/15/17	BROOKS FOR SENATE	471

Advertiser	Original Date / Revision
POL/Brooks, Mo/R/Senat	08/14/17 / 08/14/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$350.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	08/07/17-08/13/17	WSFA 12 News at Six - MF	6-630pm	----Th-----	:30		\$350.00	NM		
Credited												
69	WSFA	08/10/17	08/10/17	Today In Alabama	6a-7a		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$175.00			
70	WSFA	08/10/17	08/10/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$215.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	08/07/17-08/13/17	ENTERTAINMENT TONIGHT	630-7p	----Th-----	:30		\$215.00	NM		
Credited												
71	WSFA	08/10/17	08/10/17	NBC Today Show	7-9am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$115.00			
72	WSFA	08/10/17	08/10/17	NBC Today 2	9-10am		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---1---				1	\$50.00			
73	WSFA	08/09/17	08/09/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$275.00			
74	WSFA	08/09/17	08/09/17	NBC Today Show 3	10-11am		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$50.00			
75	WSFA	08/09/17	08/09/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$30.00			
76	WSFA	08/09/17	08/09/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$30.00			
77	WSFA	08/09/17	08/09/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$150.00			
78	WSFA	08/09/17	08/09/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$100.00			
79	WSFA	08/09/17	08/09/17	INSIDER, THE	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$30.00			
80	WSFA	08/09/17	08/09/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$60.00			
81	WSFA	08/09/17	08/09/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$60.00			

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Contract / Revision	Alt Order #
1795602 /	08762448

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08/09/17 - 08/15/17	BROOKS FOR SENATE	471

Advertiser	Original Date / Revision
POL/Brooks, Mo/R/Senate	08/14/17 / 08/14/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
82	WSFA	08/09/17	08/09/17	NBC Early Today	4XM-430XM		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$3.00			
83	WSFA	08/09/17	08/09/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$60.00			
84	WSFA	08/09/17	08/09/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$5.00			
85	WSFA	08/09/17	08/09/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$75.00			
86	WSFA	08/09/17	08/09/17	Today in Alabama 5am	5-530a		:30			NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$85.00			
87	WSFA	08/09/17	08/09/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$185.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$185.00			
88	WSFA	08/09/17	08/09/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$100.00			
89	WSFA	08/09/17	08/09/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$350.00			
90	WSFA	08/09/17	08/09/17	Today In Alabama	6a-7a		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$175.00			
91	WSFA	08/09/17	08/09/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$215.00			
92	WSFA	08/09/17	08/09/17	NBC Today Show	7-9am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$115.00			
93	WSFA	08/09/17	08/09/17	NBC Today 2	9-10am		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	--1----				1	\$50.00			
94	WSFA	08/11/17	08/11/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	----F--				1	\$5.00			
95	WSFA	08/10/17	08/10/17	RI Falcon Pre-Season Game	6-9p		:30			NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/17	08/13/17	---T---				1	\$300.00			
96	WSFA	08/14/17	08/15/17	Today In Alabama	6a-7a		:30			NM	2	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/14/17	08/20/17	MT-----				2	\$175.00			
97	WSFA	08/14/17	08/14/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$215.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.

REP HEADLINE# 8762448 TRF# 1795602 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 2: APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION AUG14/17 13.22
CHANGES ** WSFA-TV ***

ADV # _____ ADV. NAME POLI/M BROOKS/R/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME SRH MEDIA, INC. BUYER NAME STEVE HAZLETON
PO BOX 367 SALES PRSN WA- RYAN EDDINS (H)
SPENCERVILLE, MD 20868

ORDER # _____ CONTRACT # 8762448 CLASS: NATL. LOCAL REGIONAL
PRDCT BROOKS FOR SENATE EST#471 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES AUG9/17 AUG15/17 WK-1
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE AUG14/17 13.22

STA:
CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
BROOKS FOR SENATE
NO BUYS TO PRINT
STATION MAKEGOOD OFFERS:
M3 UNRESL MISSED: BONUS
OFFER: TUE/700A-900A AUG15 30S \$115.00 PLS ADVISE.
CMT: WE HAD \$135 FROM HL #8722426 TO RESPOND. I'M OFFERING TODAY SHOW AT
CMT: \$115 AND WE WILL HAVE TO CREDIT \$20.00. PLEASE CONF. THANKS, DENICE
AUG/17 \$9,762.00 CONTRACT TOTAL \$9,762.00
TOTAL SPOTS 89

MARKET TOTALS \$17,432 WSFA 56% WNCN 8% WAKA 28% WCOV 8% CABL 0% WBMM 0% WIYC 0%
ESFA 0% EAKA 0%
ACCURATE SHARES
SVC- NSI
DEMOS- RA35+*

REP HEADLINE# 8762448 TRF# 1795602 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 2: UNAPPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!! HARRIS REPORT FROM REP AUG14/17 14.04
ORDER WORKSHEET **CHANGES** *** WSEA-TV ***

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL SPTS
AUG/17												

MARKET TOTALS \$17,432 WSFA 56% WNCF 8% WAKA 28% WCOV 8% CABL 0% WBMM 0% WIYC 0% CONTRACT TOTAL \$9,877.00
ESFA 0% EAKA 0%

ACCURATE SHARES
SVC- NSI
DEMOS- RA35+*
MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP HEADLINE# 8762448 TRF# 1795602 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 2: APPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION AUG14/17 14.12
*** WSFA-TV ***

ADV # _____ ADV. NAME POLI/M BROOKS/R/SEN/AL REP. # _____ OFF. # _____ SALESMAN # _____
AGY # _____ AGY. NAME SRH MEDIA, INC. BUYER NAME STEVE HAZLETON
PO BOX 367 SALES PRSN WA- RYAN EDDINS (H)
SPENCERVILLE, MD 20868

ORDER # _____ CONTRACT # 8762448 CLASS: NATL. LOCAL REGIONAL
PRDCT BROOKS FOR SENATE EST#471 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES AUG9/17 AUG15/17 WK-1
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE AUG14/17 14.12

REP: M3 APPROVED
\$ FROM 8722426
REV TTL \$9,877 @ 90X
PLS CFM
THANKS

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

BROOKS FOR SENATE
NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION
STATION MAKEGOOD OFFERS:
M3 OK'D MISSED: BONUS
OFFER: TUE/700A-900A AUG15 30S \$115.00 (AUG14/17) PLS ADVISE.
CMT: WE HAD \$135 FROM HL #8722426 TO RESPOND. I'M OFFERING TODAY SHOW AT
CMT: \$115 AND WE WILL HAVE TO CREDIT \$20.00. PLEASE CONF. THANKS, DENICE

CONTRACT TOTAL \$9,877.00
TOTAL SPOTS 90